

40 Degrees in Conversation

A Study of Nine Perspectives of Human Behaviour

People Using Language Skills Effectively

THE PULSE INSTITUTE

What drives people to succeed and grow? What drives human behaviour in conflict?

Through the study of the **PULSE Enneagram** you will

- ◆ Gain greater understanding of the motivations behind human behaviour.
- ◆ Practice skills for facilitating conversations with difficult people.
- ◆ Increase self-awareness of your own motivations and behaviour.

Presented by **Nancy Love, PhD**

“Seeing the world from the perspective of someone whose basic motivation is different than yours can be very liberating.”

Register Now

July 13-15, 2009

Calgary, AB

\$949, 10% discount for all AAMS and CAPC members.

Call 888.882.8804 to register or visit our webpage www.pulseinstitute.com.



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Course Agenda

Day 1:

Prepare for the Learning

- Sociology of the Enneagram
- Motivation typing as a tool for understanding self and others,
- Structuring conversations
- Improving communication and relationships
- The purpose of a motivational typing system

Day 2:

Uncover a view from the nine BEACHs

- The PULSE circle map – 9 sets of Beliefs Expectations Assumptions Concerns and Hopes
- Lenses, triads, and dominant emotions
- Wings, shadows, and levels of development
- Stress and growth ferries

Day 3:

Learn through practice: identify the BEACHs in conversation

Search applications for your new skills

Explain a personal action plan

July 13-15, 2008. Calgary AB

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CAPC.

